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## **NEWS RELEASE**

### **10<sup>th</sup> Anniversary for A&S Enterprises and strong order book for 2011/12**

Local company, A&S Enterprises Limited are proud to be celebrating their 10<sup>th</sup> anniversary in 2011 when their order book has been strong amidst an industry which has seen a 30% reduction in construction output resulting in a highly competitive marketplace. Despite this they continue to secure and deliver construction projects efficiently and profitably.

#### **HISTORY**

From modest beginnings, A&S Enterprises was founded by Andy Sulin who started as an apprentice bricklayer with Bowmer & Kirkland. He quickly progressed through the ranks to become a project manager on demanding projects such as Fosse Retail Park in Leicester and the Showcase Cinema in Derby. He moved to G F Tomlinson in Derby as a project manager working on many projects including Rolls Royce, Robirch and The Derby Dance Centre.



*Andy Sulin, Managing Director*

With his success in project management he decided to go it alone and formed A&S Enterprises Limited in April 2001. From its inception the company was geared to performance and customer satisfaction. Andy had learnt that M&E contractors could make or break construction projects and decided to form his own Electrical and Mechanical companies. These have been a key element to the success of his company and are independent companies in their own right.

#### **ACHIEVEMENTS**

Since the business started in 2001 it has been self financing and has grown organically without any capital borrowings. Areas of expertise include commercial, industrial, education, healthcare and housing sectors using traditional construction techniques. A&S Enterprises has many client testimonials which holds them in good regard for new projects. The company prides itself on its performance and many projects have been completed ahead of programme using M&E design and installation provided by their sister companies. To this end A & S Enterprises Limited retains an increasing number of regular clients who provide repeat business through partnering. Notwithstanding this the company has also secured contracts in open competition resulting in several awards:

**2011 - East Midlands LABC Finalist for Ticknall Estate Yard (Historic Building Conversion).**

**2010** - Staffordshire Building Excellence Award for Stafford Sports College (Tennis Centre).

**2009** - National Building Awards Finalists for the "Best New Firm of the Year" and the "Best Contractor under £500m turnover".

**2006** - Quality Award & Civic Award for the construction of the Pavilion at Branston Golf & Country Club.

## **STRONG FUTURE**

A&S Enterprises continues to secure new and repeat orders within a difficult construction sector which is testament to the high levels of service that they deliver to clients. They run a highly efficient "lean construction" team enabling them to win contracts in open competition. Recently completed is the £3.2m animal hospital in Derby (the largest in Europe), completed on time and to budget, which is their second project for the Scarsdale Veterinary Group. Newly secured contracts worth £3.1m include: **Wellbrook Medical Centre extension, Hilton, Conversion forming offices at Ilkeston Hospital, New MUGA at Markeaton School, Classroom extension at Wren Park School, Mickleover, Six New Starter/Business Units for Mansfield District Council, New Vets Practice at Park Farm, Derby and IT Extension & Refurbishment to Meadow Farm School, Derby**

A&S Enterprises launched a new Small Works & Maintenance Division in 2009 and this has proved particularly successful with local schools and medical centres, being able to offer the in house M&E services for speed and efficiency as well as 24hr call out.

**Public sector customers include:** Derby City Council Framework, Staffordshire County Council, South Staffordshire NHS Primary Care Trust, Stafford Sports College, and Derbyshire Community Healthcare NHS Trust.

**Private sector customers include:** Morgan Industrial Properties (We have worked on 9 varied projects with many negotiated), Birds Confectioners, Branston Golf Club, West Bromwich Albion FC and Scarsdale Veterinary Group.

A&S Enterprises has in the last 10 years achieved great success in a difficult and highly competitive industry with an annual turnover now approaching £10m. Its formula for success has been the vision of Andy Sulin who leads by example and who is not afraid to roll up his sleeves on site and get involved with his workforce. He visits all sites at least twice weekly and motivates all his staff to work professionally and with pride in the job. The company is keen to work with the local community to ensure employment, training and the local economy is sustainable. It is also a keen supporter of the Staffordshire Air Ambulance.

## **ENDS**

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For further information please contact Jonathan Leese, Marketing Manager

**25th October 2011**

Please see attached photos:

**1 Photo:**

Andy Sulin, Managing Director